

**IAK AGRAR CONSULTING GMBH**  
Selected References – Germany

Ref.	Project title		Training on dairy farming and good farming practices for German dairy enterprises					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of consortium partners, if any
<b>IAK AGRAR CONSULTING GMBH</b>	<b>Germany</b>	100,000	100	4 in house experts	Private enterprises	Private enterprises	2001 – ongoing	
Detailed description of project						Type of services provided		
<p>IAK is conducting yearly trainings on dairy farming and good farming practices for managers and milking operators of German dairy enterprises. Objectives are:</p> <ul style="list-style-type: none"> <li>• to improve milk quality</li> <li>• to improve effectiveness of milk production</li> <li>• to improve the expertise and organisational and management skills of dairy farm staff s in their fields of work and for executive staff in preparation for executive tasks.</li> </ul> <p>Training components are:</p> <ul style="list-style-type: none"> <li>• Animal health (Foot health, Udder health, Prevention and control of mastitis etc.)</li> <li>• Nutrition (Forages, Nutrition and cow health, Nutrition and economics, Nutrition and reproduction etc.)</li> <li>• Animal welfare (Cow comfort and reproductive performance, Good agricultural practices etc.)</li> <li>• Milking (Milk quality, Milking procedures, Milking hygiene, Increasing milking efficiency etc.)</li> <li>• Reproduction (Strategies to improve dairy herd fertility)</li> <li>• Calves and heifer raising</li> <li>• Labour &amp; economics (Reducing cost, Increasing profitability, Incentive pay principles, Farm and herd management, Management troubleshooting etc.)</li> <li>• EU Regulations and good dairy farming practices</li> <li>• Cross compliance</li> </ul>						<ul style="list-style-type: none"> <li>• Design of course concepts</li> <li>• Provision of Seminar Logistics (Seminar Centre / Material)</li> <li>• Delivery of lecturers</li> <li>• Selection and Contracting of external training experts</li> <li>• Moderation / Evaluation / Documentation</li> <li>• Financial Administration</li> <li>• Follow-up</li> <li>• Networking</li> </ul>		