<table>
<thead>
<tr>
<th>Name of legal entity</th>
<th>Country</th>
<th>Overall project value (EUR)</th>
<th>Proportion carried out by legal entity (%)</th>
<th>No of staff provided</th>
<th>Name of client</th>
<th>Origin of funding</th>
<th>Dates (start/end)</th>
<th>Name of consortium partners, if any</th>
</tr>
</thead>
<tbody>
<tr>
<td>IAK AGRAR CONSULTING GMBH</td>
<td>Germany</td>
<td>100,000</td>
<td>100</td>
<td>4 in house experts</td>
<td>Private enterprises</td>
<td>Private enterprises</td>
<td>2001 – ongoing</td>
<td></td>
</tr>
</tbody>
</table>

**Detailed description of project**

IAK is conducting yearly trainings on dairy farming and good farming practices for managers and milking operators of German dairy enterprises. Objectives are:

- to improve milk quality
- to improve effectiveness of milk production
- to improve the expertise and organisational and management skills of dairy farm staff in their fields of work and for executive staff in preparation for executive tasks.

Training components are:

- Animal health (Foot health, Udder health, Prevention and control of mastitis etc.)
- Nutrition (Forages, Nutrition and cow health, Nutrition and economics, Nutrition and reproduction etc.)
- Animal welfare (Cow comfort and reproductive performance, Good agricultural practices etc.)
- Milking (Milk quality, Milking procedures, Milking hygiene, Increasing milking efficiency etc.)
- Reproduction (Strategies to improve dairy herd fertility)
- Calves and heifer raising
- Labour & economics (Reducing cost, Increasing profitability, Incentive pay principles, Farm and herd management, Management troubleshooting etc.)
- EU Regulations and good dairy farming practices
- Cross compliance

- Design of course concepts
- Provision of Seminar Logistics (Seminar Centre / Material)
- Delivery of lecturers
- Selection and Contracting of external training experts
- Moderation / Evaluation / Documentation
- Financial Administration
- Follow-up
- Networking